

Pictet Thematic Private Equity - Environment Fund I

MARKETING DOCUMENT

March 2023



The strategy in brief

Pictet Thematic Private Equity – Environment Fund (the “Fund”) is the third thematic fund launched by Pictet Alternative Advisors. Classified as a SFDR Article 8 strategy, the Fund will seek exposure to businesses that can demonstrate a positive contribution to current and future environmental challenges. The Fund’s investment strategy will be articulated around five segments of high-conviction : Greenhouse Gas Reduction, Sustainable Consumer, Pollution Control, Circular Economy, and Enabling Technologies.

We believe in diversifying our portfolio by investing both in technologies that are already available in the market and in more innovative technologies that should be scaled in the medium term. This new strategy aims at creating a well-balanced portfolio by investing in top-tier leveraged buyout, growth and venture capital funds with an environmental angle globally.

The Fund will seek to achieve superior financial returns while applying our strict criteria of selecting best in class funds and co-investments in line with its environmental investment objectives. We believe companies providing environmental solutions should deliver a consistent return premium over the long term. The fund will seek to generate investment opportunities from PAA’s wider network of GPs and from the network of new environment-focused GP relationships.

We will continue to apply our disciplined fund selection and transaction due diligence expertise, which will be implemented by a dedicated team of experts.



Environmental theme is experiencing a rising awareness from all stakeholders

Rising demand for action in the context of rising emissions and accelerating global warming

Rising capital allocation from investors

Many experienced CEOs, PE Managers, and Advisors are transitioning to the thematic



Maturing market with strong secular growth

700+
Sustainable finance policies worldwide¹

60%
Citizens think environment should be a top government priority²

1000+
Companies committed to Science-Based Targets³

450+
Members of Glasgow Financial Alliance⁵ for Net Zero⁴



Attractive return expectations

We believe that investing for positive environmental evolution is fully compatible with attractive returns.



Multiple verticals targeted



Strong global policy response
(Green New Deal)



Sustained long term growth



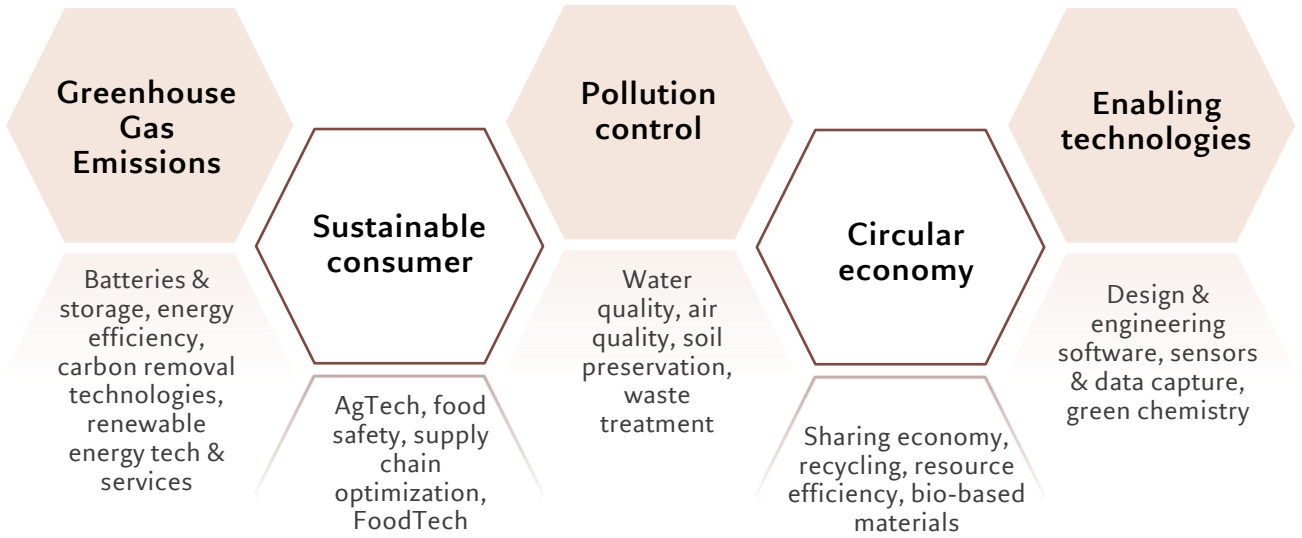
Private Equity is a catalyst for innovation

Private Equity is a compelling route for investment in innovative businesses which offer solutions to environmental challenges. Many of these can only be accessed via private markets.

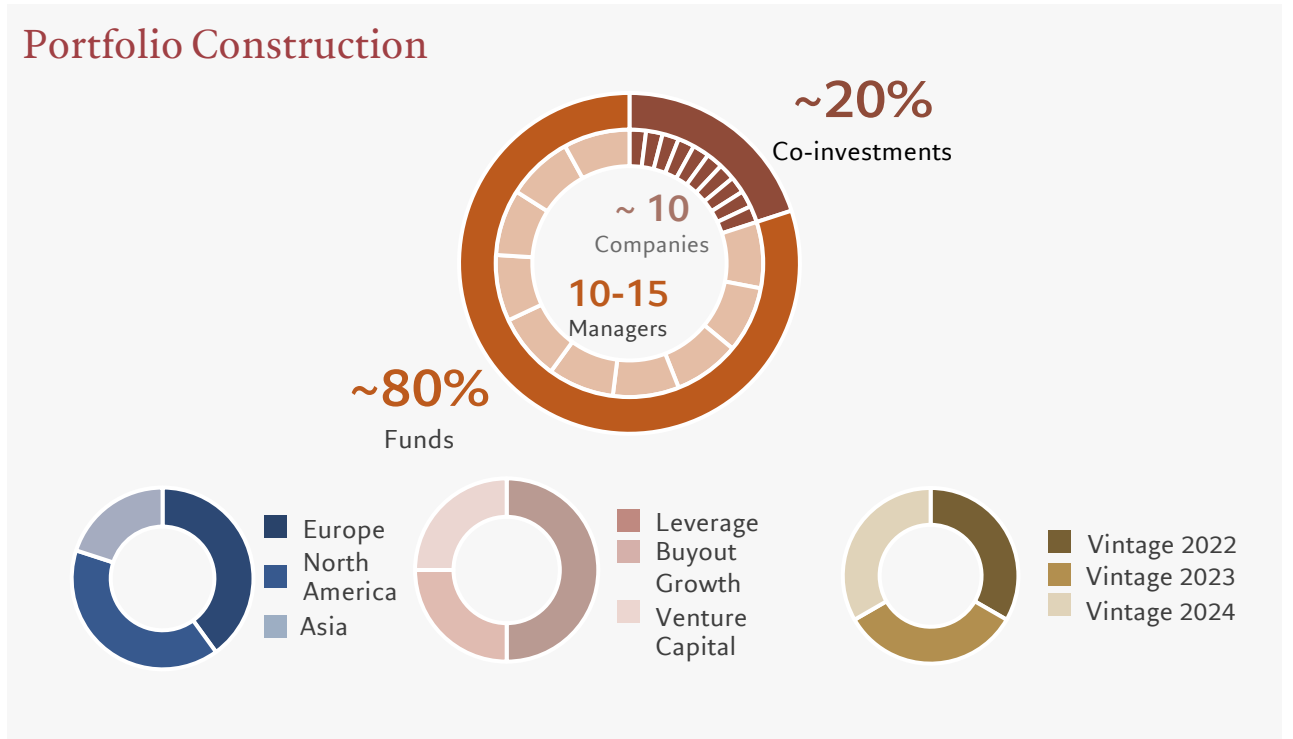
Building a strong, sustainable economy will take time, patience and capital. Private Equity investors have longer term investment horizons and can actively shape and develop the businesses they fund.

1) Source: UN Principles for Responsible Investment 2021. 2) Source: PEW Research Center 2020
 3) Source: Science-Based Targets Progress Report 2020 4) Glasgow Financial Alliance for Net Zero Progress Report 2021
 5) A global coalition of leading financial institutions committed to accelerating the transition to a zero-emissions economy by 2050. The decision to invest in the promoted fund should take into account all the characteristics or objectives of the promoted fund as described in its private placement memorandum

Focused strategy articulated around 5 high conviction segments



Portfolio Construction



Illustrative pipeline



Pictet has not acquired any rights or license to reproduce the trademarks, logos or images set out in this document except that it holds the rights to use the Pictet trademarks. The trademarks, logos and images set out in this document are used only for the purpose of this document. This slide may contain information about financial instruments or issuers but does not set out any direct or implied recommendation whatsoever (either general or personalized)."

Fund Terms

Legal structure	Pictet Thematic Private Equity SICAV-RAIF – Environment Fund I
AIFM	Pictet Alternative Advisors Europe SA
Target size	USD 250-300m
SFDR Classification	Article 8
Fund type	Closed End (no liquidity)
Closings	<ul style="list-style-type: none"> • <u>First closing</u>: 01.07.2022 • <u>Final closing</u>: 31.12.2023 (can be amended by the Board)
Investment period	Period from the date of the First Closing through the 3 rd anniversary of the date of the Final Closing +1-year extension
Fund term	12 years from final close + 3 x 1-year extension – not exceeding 15 years
Investment policy & restrictions	<p>Mainly primary investments and portion of direct and co-investments. Main considered strategies are leveraged buyout, growth capital and venture capital.</p> <p>The Fund will promote environmental characteristics in accordance with article 8 SFDR by focusing on investments which i) contribute to an environmental objective, ii) decrease carbon footprint, iii) preserve natural resources, and/ or iv) enable or support the objectives herein with innovation & technology.</p> <p><u>Geographical focus</u>: Global footprint with focus on North America, Europe and Asia.</p> <p><u>Investment restrictions</u>: Max deal size of 20% • <u>Borrowing & leverage</u>: Bridge financing line up to 20% of aggregate commitments.</p>
Vintage diversification	Exposure to 2 vintages, ideally 3 vintages
Target return	15 - 20% IRR* (net) / 1.7x – 2.0x MOIC (net)
Cash management & valuation	<p>Cash called (typically quarterly) when needed and distributions made when occurred – fully discretionary</p> <p>Quarterly valuation</p>

Footnote

The information, tools and material presented in this document are provided for information purposes only and are not to be used or considered as an offer, an invitation to offer or solicitation to buy, sell or subscribe for any securities, commodities, derivatives, (in respect of Singapore only) futures, or other financial instruments (collectively referred to as “Investments”) or to enter into any legal relations, nor as advice or recommendation with respect to any Investments. Any investor interested in buying or making any Investment should conduct its own investigation and analysis of the Investment and consult with its own professional adviser(s) as to any Investment including the risks involved. This document is not to be relied upon in substitution for the exercise of independent judgment. Please also refer to the Disclaimers and glossaries at the end of the presentation.

Source: Pictet Alternative Advisors, as of 07.03.2023. The objective of return is based on achievement of market assumptions approved by the management company of the fund.

Past performance / target return must not be considered an indicator or guarantee of future performance Changes in foreign-exchange rates may cause the value of an investment to go up or down. Before investing, please always read the relevant Fund documentation (e.g. private placement memorandum) containing information about the Fund and its specific risks. This document can be obtained free of charge at the Swiss Representative Agent. There can be no assurance that these objectives will be achieved. *IRR stands for internal rate of return, MOIC is the Multiple on Invested Capital.

Fund Terms

Equalization fee	3 months' SOFR rate (but not below zero) plus 2 per cent – from capital call corresponding to 1 st closing to capital call of late closers						
Share classes / Management fees		Minimum	Years 1-3	Years 3-10	Years 10-12	Average	Basis
	Class P	USD 165'000	0.30%	1.50%	0.30%	1%	Commitment
	Class I	USD 1m	0.24%	1.22%	0.24%	0.81%	Commitment
	Class L	USD 5m	0.22%	1.10%	0.22%	0.73%	Commitment
	Class J	USD 10m	0.19%	0.94%	0.19%	0.63%	Commitment
Subscription fees	Below 1'000'000		2.00%				
	From USD 1'000'000 to less than USD 2'500'000		1.50%				
	From USD 2'500'000 to less than USD 5'000'000		1.00%				
	From USD 5'000'000 to less than USD 10'000'000		0.50%				
	USD 10'000'000 and above		0.00%				
Product Risk Ranking (PRR**)	very high (5/5)						
Carried interests	<u>Hurdle rate</u> *: 8% on Carry generating assets (co-investments, direct & secondary investments)						
	<u>Carry rate</u> : 10% - Full catch-up						
	At fund level the earlier of DPI 1 or TVPI 1.2						
Distribution	<ul style="list-style-type: none"> ▪ AIFMD Passport for professional investors: Austria, Belgium, Cyprus, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Malta, Netherlands, Portugal, Spain, Sweden ▪ <u>Other</u>: UK (private placement for professional investors), Singapore (registration for accredited investors), Switzerland (accessible to qualified investors), Hong Kong (accessible to professional investors), Germany (additional semi-professional registration) 						

The information, tools and material presented in this document are provided for information purposes only and are not to be used or considered as an offer, an invitation to offer or solicitation to buy, sell or subscribe for any securities, commodities, derivatives, (in respect of Singapore only) futures, or other financial instruments (collectively referred to as "Investments") or to enter into any legal relations, nor as advice or recommendation with respect to any Investments. Any investor interested in buying or making any Investment should conduct its own investigation and analysis of the Investment and consult with its own professional adviser(s) as to any Investment including the risks involved. This document is not to be relied upon in substitution for the exercise of independent judgment. Please also refer to the Disclaimers and glossaries at the end of the presentation.

Source: Pictet Alternative Advisors, as of 07.03.2023. Past performance / target return must not be considered an indicator or guarantee of future performance. Changes in foreign-exchange rates may cause the value of an investment to go up or down. Before investing, please always read the relevant Fund documentation (e.g. private placement memorandum) containing information about the Fund and its specific risks. This document can be obtained free of charge at the Swiss Representative Agent. There can be no assurance that these objectives will be achieved. *Hurdle Rate: the minimum rate of return on a projector investment required by a manager or investor. Catch-up: provision that permits a manager to receive a share of profits once the hurdle rate has been reached and passed. **Product Risk Ranking (PRR), please refer to the glossaries for internal methodology & definition.

Disclaimer

This report (the "Report") has been issued by Pictet Alternative Advisors (Europe) S.A., a public limited liability company (société anonyme - SA), incorporated under the laws of the Grand-Duchy of Luxembourg, having its registered office at 6B rue du Fort Niedergruenewald L-2226 Luxembourg and registered with the Luxembourg Trade and Companies Register under number B 230.396 as external alternative investment fund manager, within the meaning of article 4 of the Luxembourg Law of 12 July 2013 on alternative investment fund managers, of [NAME OF THE FUND] (the "Fund") and based on data and information provided by Pictet Alternative Advisors SA, a Swiss based public limited liability company (société anonyme), having its registered office at 60, route des Acacias, CH-1211 Geneva, Switzerland, authorized and regulated by the FINMA as an asset manager of collective assets within the meaning of the Swiss Federal Act on Collective Investment Schemes, in its capacity as Investment Advisor of the Fund (Pictet Alternative Advisors (Europe) S.A and Pictet Alternative Advisors S.A are together referred to as "Pictet").

This Report is not intended for and shall neither be provided to nor used by persons who are citizens of, domiciled or resident in, or entities registered in a country or a jurisdiction in which its distribution, publication, provision or use would violate current laws and regulations. The contents of this Report are intended for investors of the Fund only who are sophisticated investment professionals and who are either authorised or regulated to operate in the financial markets or person who have been vetted by Pictet and or any of its affiliates as having the expertise, experience and knowledge of the investment matters set out in this document. If you are not an investor in the Fund, you are kindly asked to return this document or to destroy it.

The information and material presented in this Report are provided for information purposes only and are not to be used or considered as an offer or invitation to subscribe, purchase, sell or hold any

securities or financial instruments. The information contained herein is the result neither of financial analysis within the meaning of the Swiss Bankers Association's Directives on the Independence of Financial Research, nor of investment research for the purposes of the relevant EU MiFID provisions. Neither this Report nor any part of it shall form the basis of, or be relied on in connection with, any contract to purchase or subscription for the Fund's shares. Any such acquisition may only be made on the basis of the official documents of the Fund each in their final form. This Report does not contain personalised recommendations or advice and is not intended to substitute any professional advice on investment in financial products. Before entering into any transaction, an investor should consider carefully the suitability of such transaction to his/her particular circumstance and, where necessary, obtain independent professional advice in respect of risks, as well as any legal, regulatory, credit, tax, and accounting consequences.

All information and opinions expressed in this material were obtained in good faith from sources believed to be reliable. Pictet uses its best effort to ensure the timeliness, accuracy, and comprehensiveness of the information contained in this material as of the date hereof. Nevertheless, all information and opinions as well as the prices, market, valuations and calculations indicated herein may change without notice. Pictet is under no obligation to update the information contained in this material and no representation or warranty, express or implied, is made to its accuracy or completeness after the date of issuance of this Report. Accordingly, Pictet accepts no liability for loss arising from the use of this document presented for information purposes only.

Disclaimer

Many factors may affect the value of a financial instrument. The market value of financial products may vary on the basis of economic, financial or political changes, the remaining term, market conditions, the volatility and solvency of the issuer or the benchmark issuer. Some investments may not be readily realizable as the relevant market may be illiquid. Moreover, exchange rates may have a positive or negative effect on the value, the price or the return of the respective product. Forecasts and past performance are not reliable indicators or guarantees of future results, and no representation or warranty, expressed or implied, is made by Pictet regarding future performance. Furthermore, any performance shown does not take into account commissions and costs (which negatively impact the performance).

Information and material contained in this Report are strictly confidential and aimed at addressees only. Recipients of this Report acknowledge and agree to the above and undertake to keep this Report strictly confidential including all information and material contained therein. This Report and confidential information contained cannot be disclosed nor distributed to any third party without the prior consent of Pictet. Should any recipient disclose this Report or any information contained therein to any unauthorized third party, recipient understands that it will be held liable to Pictet and recipient shall hold harmless Pictet, its partners, employees, agents and affiliates (together the "Pictet Entities") from and against any and all claims, damages, losses, costs, liabilities and expenses incurred by the Pictet Entities as a result or in connection with any undue disclosure.

All rights reserved. © Pictet Alternative Advisors (Europe) S.A. 2022.

Disclaimer

Pictet Asset Management

This marketing material is issued by Pictet Asset Management. It is neither directed to, nor intended for distribution or use by, any person or entity who is a citizen or resident of, or domiciled or located in, any locality, state, country or jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. Only the latest version of the fund documentation (private placement memorandum) and annual report must be read before investing. They are available free of charge in English in paper copy at Pictet Alternative Advisors (Europe) S.A., 15 avenue J.F. Kennedy, L-1855 Luxembourg, or at the office of the fund local agent, distributor or centralizing agent if any. Only the latest version of these documents may be relied upon as the basis for investment decisions.

The summary of investor rights (in English and in the different languages of our website) is available [here](#) and at www.assetmanagement.pictet under the heading "Resources", at the bottom of the page. The list of countries where the fund is registered can be obtained at all times from Pictet Alternative Advisors (Europe) S.A., which may decide to terminate the arrangements made for the marketing of the fund or compartments of the fund in any given country.

The information and data presented in this document are not to be considered as an offer or solicitation to buy, sell or subscribe to any securities or financial instruments or services.

Information, opinions and estimates contained in this document reflect a judgment at the original date of publication and are subject to change without notice. Pictet Asset Management (Europe) S.A. has not taken any steps to ensure that the securities referred to in this document are suitable for any particular investor and this document is not to be relied upon in substitution for the exercise of independent judgment. Tax treatment depends on the individual circumstances of each investor and may be subject to change in the future. Before making any investment decision, investors are recommended to ascertain if this investment is suitable for them in light of their financial knowledge and experience, investment goals and financial situation, or to obtain specific advice from an industry professional.

The value and income of any of the securities or financial instruments mentioned in this document may fall as well as rise and, as a consequence, investors may receive back less than originally invested. Past performance is not a guarantee or a reliable indicator of future performance.

The investment guidelines are internal guidelines which are subject to change at any time and without any notice within the limits of the fund's prospectus.

The mentioned financial instruments are provided for illustrative purposes only and shall not be considered as a direct offering, investment recommendation or investment advice. Reference to a specific security is not a recommendation to buy or sell that security. Effective allocations are subject to change and may have changed since the date of the marketing material.

Any index data referenced herein remains the property of the Data Vendor. Data Vendor Disclaimers are available on assetmanagement.pictet in the "Resources" section of the footer.

This document is a marketing communication issued by Pictet Asset Management and is not in scope for any MiFID II/MiFIR requirements specifically related to investment research. This material does not contain sufficient information to support an investment decision and it should not be relied upon by you in evaluating the merits of investing in any products or services offered or distributed by Pictet Asset Management.

Pictet AM has not acquired any rights or license to reproduce the trademarks, logos or images set out in this document except that it holds the rights to use any entity of the Pictet group trademarks. For illustrative purposes only.

No part of this material may be copied or redistributed without Pictet Asset Management's prior written consent.

© Copyright 2022 Pictet – Issued in June 2022

Risks of Private Equity Investing (1/2)

The following considerations should be carefully evaluated before making an investment in a private equity investment fund ("PE Fund") or in private equity in general. An investment in a PE Fund involves a number of significant risks and, therefore, should be undertaken only by investors capable of evaluating and bearing the risks of such investment. Risks associated with an investment in a PE Fund include, but are not limited to, the risk factors discussed below and should be carefully evaluated before making an investment in a PE Fund.

No Assurance of Investment Return. There can be no assurance that a PE Fund will be able to generate returns for its investors or that the returns will be commensurate with the risks undertaken. There can be no assurance that any investor will receive any distribution from a PE Fund. All investments involve the risk of loss of capital. Accordingly, an investment in a PE Fund should only be considered by persons who can afford a loss of their entire investment. Past performance is not necessarily indicative of future results or performance and provides no assurance of future results.

Highly Competitive Market for Investment Opportunities. The activity of identifying, completing and realizing attractive private equity and other similar investments is highly competitive and involves a high degree of uncertainty and will be subject to market conditions. PE Funds will be competing for investments with other investment funds, as well as individuals, companies, financial institutions and other investors. Further, over the past several years, an ever-increasing number of private equity funds have been formed and many existing funds have grown in size.

Additional funds with similar investment objectives may be formed in the future. It is possible that competition for appropriate investment opportunities may increase, which may also require a PE Fund potentially to participate in auctions more frequently. The outcome of these auctions cannot be guaranteed, thus potentially reducing the number of investment opportunities available to a PE Fund and potentially adversely affecting the terms, including price, upon which investments can be made. There can be no assurance that a PE Fund

will be able to locate, complete and exit investments that satisfy the PE Fund's rate of return or investment objectives, or realize upon their values, or that it will be able to fully invest its committed capital.

Nature of the investment. Investments in unquoted companies are intrinsically riskier than in quoted companies as the unquoted companies may be smaller, more vulnerable to changes in markets and technology and dependent on the skills and commitment of a small management team.

Accordingly, no assurances can be given to the success of the respective investment plan and PE Funds manager's ability to carry out such plan in the event the respective management is no longer employed by the investee company. Privately held companies generally maintain less comprehensive financial information than listed companies. Therefore, a PE Fund may make investment decisions, and monitor such investments, after reviewing information which is less comprehensive than that available to an investor in a listed public company.

Investments in unquoted companies can be difficult to realise. Investments will generally be in markets where no liquid clearing mechanism exists. If a PE Fund were ever to need to liquidate some or all of an investment quickly, it may realize significantly less than the asset value attributable to the investment. At the termination of a PE Fund such investments may be distributed in specie so that investors may then become minority shareholders in a number of unquoted companies.

Risks of Private Equity Investing (2/2)

Reliance on Management of Portfolio Companies.

PE Funds invest in portfolio companies managed by individuals unrelated to the PE Fund and the investment advisor of a PE Fund. Although the investment advisor of a PE Fund will monitor the performance of each PE Fund investment, it will primarily be the responsibility of each portfolio company's management team to operate the portfolio company on a day-to-day basis. As such, a PE Fund will not have an active role in the day-to-day management of the portfolio companies. Moreover, a PE Fund will not have an opportunity to evaluate the specific investments made or services offered by the portfolio companies. As a result, the returns of a PE Fund will depend in large part on the performance of these unrelated individuals and could be substantially adversely affected by the unfavorable performance of a small number of such individuals. The success of the portfolio companies depends in substantial part upon the skill and expertise of the portfolio company managers. There can be no assurance that the key personnel of each portfolio company will continue to be associated with such portfolio company throughout the life of such portfolio company.

Illiquid and Long-Term Investments. PE Funds invest in companies the securities of which are not, at the time of investment, and may never be, publicly traded. These investments may be difficult to value and to sell or otherwise liquidate and the risk of investing in such companies is generally greater than the risk of investing in publicly traded companies.

Companies whose securities are not publicly traded are not subject to the same disclosure and reporting requirements that are generally applicable to companies with publicly traded securities. Potential investors should have the financial ability and willingness to accept the risks and lack of liquidity associated with an investment in a PE Fund.